



# NYSERDA: On-Site Energy Manager Program (OsEM)

Let Environ serve as your On-Site Energy Manager  
—with 75% of costs covered up to \$200K.



NYSERDA

Facilities in high-energy industries like manufacturing, healthcare, and education face growing decarbonization and compliance challenges. Environ helps organizations secure NYSEERDA incentives for energy efficiency and renewable energy projects that upgrade outdated infrastructure, cut emissions, and reduce risks.

## What is NYSEERDA?

The New York State Energy Research and Development Authority is a state agency that provides funding and incentives to help NY organizations advance sustainability. Environ is a trusted NYSEERDA partner.

## What is the OsEM Program?

NYSEERDA funds dedicated energy expertise for your organization. An Environ engineer acts as an extension of your team—identifying efficiency opportunities, unlocking incentives, managing compliance, and reducing costs.

## How much funding is available?

- Up to 75% of costs covered (capped at \$200,000 over the engagement period).
- Nonprofit hospitals and safety-net facilities may qualify for 100% funding.
- Applications open until December 31, 2030, or until funds are exhausted.

## Who is eligible?

### To qualify, your facility must:

- Be located in New York State
- Pay into the System Benefits Charge (SBC) on your utility bill
- Demonstrate a commitment to reducing energy use and improving performance

### Eligible facility types include:

- Commercial buildings
- Industrial and manufacturing sites
- Educational institutions
- Healthcare facilities
- Municipal and public buildings

## What does an OsEM do?

- Identify and develop energy-saving projects
- Track energy performance with data-driven tools
- Engage staff across departments to support initiatives
- Align energy goals with operations and budgets
- Provide ongoing expertise to sustain improvements

## Why consider an OsEM?

- Access NYSERDA funding and incentives
- Reduce utility costs and improve efficiency
- Build internal capacity with expert guidance
- Strengthen sustainability and compliance efforts
- Support long-term capital planning and resilience

## What results can I expect?



### Impact on Carbon Reduction



### Return on Investment (ROI)



### Scalability & Future Benefits

Environ clients have secured millions in incentives, avoided penalties, and modernized infrastructure while cutting costs and emissions well into the future.

## How does the funding process work?

- Environ assesses eligibility and submits your application.
- NYSERDA cost shares with client (75% up to \$200K).
- NYSERDA issues purchase order to Environ for eligible amount.
- Client issues Environ purchase order for the balance of the engagement cost.

## How is OsEM different from FlexTech?

**OsEM:** Ongoing energy manager role, cost-shared by NYSERDA

**FlexTech:** One-time studies and plans with 50%+ cost share

*Environ helps many organizations use both programs for maximum impact.*

## What if I don't act?

- Rising energy costs continue to strain budgets
- Missed opportunity for NYSERDA funding support
- Deferred maintenance leads to costly breakdowns
- Increased risk of non-compliance with regulations
- Falling behind peers in sustainability leadership

## Why Environ?

Environ's proven expertise and NYSERDA partnership give clients the edge in securing funding, avoiding penalties, and meeting sustainability goals.

## How do I get started?

**GET STARTED**

Environ makes the process simple. Email [info@environenergy.com](mailto:info@environenergy.com) to learn how Environ can act as your OsEM, submit your application, and manage projects from day one. **Don't wait—funds are limited.**